

Andrea Fiuczynski

As a dynamic and seasoned art world professional with a distinguished 28-year career in the auction world, Andrea Fiuczynski has developed outstanding relationships with important collectors, advisors, attorneys, and institutions throughout the western United States. Based out of Los Angeles, the Senior Vice President and Chairman of the West Coast for Sotheby's works closely with colleagues worldwide to develop and execute the company's business strategy for the region, while cultivating and maintaining close relationships with clients.

Prior to joining Sotheby's, Ms. Fiuczynski had a storied career at Christie's, where she began as a specialist in the French & Continental Furniture Department in New York in 1985. After spending time in Berlin as the Director of European Furniture & Valuations, she relocated to Los Angeles in 1997 and was appointed President of Christie's Los Angeles in 2001. Ms. Fiuczynski focused on new client cultivation and was an important member of the company's team of auctioneers, regularly taking sales in both New York and Hong Kong and setting auction records with lot prices in excess of \$15 million and 100% sold sale results. A fluent German and French-speaker, she was also involved in notable sales throughout Europe.

Highly regarded in the international marketplace, Ms. Fiuczynski is frequently requested by clients to conduct sales of their collections. She also provides her auctioneering services to charities throughout Asia, the United States and Europe, including amfAR, The Clinton Foundation, the Haiti Relief Organization, and UNICEF. She frequently lectures at museums and hosts a series of mock auctions for the advisory community and educational institutions. She has been featured in Vogue, Tatler and in Art Info under the headline "Women Who Shook Up the Art World" in 2011.